

CHAMBERNEWS

AUGUST 2014



C&L AEROSPACE SEES SOARING GROWTH

By Sarah Smiley, Communications Manager, C&L Aerospace

CEO Chris Kilgour, a native New Zealander, had just 20 employees when he bought Telford Aviation in 2010 and officially moved C&L, his aircraft parts and maintenance company, from Australia to Maine. Telford's 40,000 square-foot complex off Odlin Road could only accommodate a few small aircraft at a time, and Kilgour was sending some aircraft to other locations for services like painting.

Still, despite these limitations, C&L quickly rose to be a \$30-million company and industry leader in the aircraft maintenance community.

Today, in addition to aircraft and engine sales and leasing programs, C&L offers parts support, heavy maintenance, interior refurbishment, aircraft teardown, disassembly services, and aircraft management.

Last month, at a ribbon-cutting ceremony courtesy of the Bangor Region Chamber of Commerce, C&L celebrated the Grand Opening of its \$5-million expansion at Bangor International Airport. The new 120,000 square-foot complex on the north side of the airport triples the company's space, allowing it to branch into new markets such as aircraft painting and interior refurbishments for executive jets.

"Our hangar can now accommodate up to 5 lines of heavy aircraft maintenance and modifications for regional and corporate aircraft," said Director of Maintenance Phil Miholovich.

Later this summer, C&L will open a 17,000 square-foot painting hangar that was partially

funded by a Federal Economic Development Administration grant totaling \$576,000 and matched by the City of Bangor.

"This expansion gives us the ability to service all facets of an aircraft at one location," said CEO Chris Kilgour.

C&L's steady growth has also been good news for Mainers. C&L now employs 120 workers—with skills such as welding, avionics, engine repair, and painting—and that number is expected to grow.

"We chose Bangor as the place to grow our business because of the support we received," said Kilgour in his remarks at the Grand Opening. "Programs like the Pine Tree Zone have been instrumental in our success here.

We promised to create 50 jobs in exchange for that support. We have far exceeded that. We have now created over 100 jobs, with many more to come."

More than 150 people were in attendance for the ribbon-cutting ceremony. Remarks were given by Bangor City Council Chair Ben Sprague; Commissioner George Gervais, Maine Department of Economic and Community Development; gubernatorial candidate Eliot Cutler; and Bangor Region Chamber of Commerce President John Porter. Carol Woodcock, Sen. Elizabeth Schneider, and Chris Winstead shared remarks from Sen. Collins, Sen. King and Rep. Michaud, respectively.

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BANGOR AS
THE PLACE TO
GROW OUR
BUSINESS."**

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COMING SOON



Featuring Maine's
Attorney General Janet Mills
Fri., Aug. 22

11:30 Networking
12-1pm Lunch & Program
Spectacular Event Center

Following on the heels of the overwhelming turnout at the premier luncheon where we welcomed Senator Susan Collins, we look forward to Deb Neuman's interview with Maine's Attorney General. Let's keep the momentum going! Individual tickets \$25/Tables of 8 \$175.

Early Bird
Breakfast



TOPIC: LEVERAGING BIA FOR
BANGOR'S FUTURE

Wed., Aug. 27, 2014
Hilton Garden Inn, Bangor

One of the region's most important assets – and one of its best opportunities for growth – is the Bangor International Airport. Our panel will discuss those opportunities and ways to get the most out of this incredible facility.

Networking 7:00am, Breakfast 7:30am, Program 8-9am; \$17 members; \$22 non-members

Breakfast Sponsor: Media Sponsor:



MARK YOUR CALENDAR!

Aug. 6 - Business After Hours with the Ellsworth Chamber - Lucerne Inn

Aug. 14 - Social Media Seminar

Aug. 22 - Women's Leadership Luncheon with Maine Attorney General Janet Mills

Aug. 27 - Early Bird Breakfast

Aug. 28 - Business After Hours - Waterfront Concert Series

Sept. 12 - Golf Tournament - Bangor Muni

For all events, RSVP by phone: 947-0307
email: admin@bangorregion.com
on-line: www.bangorregion.com

PRESIDENT'S CORNER

Two promotions leave Chamber staff strong



I call them Team Rock-it. In my time here at the Bangor Region Chamber of Commerce I have had the good fortune to have a great staff to work with. And I can honestly say that the half dozen folks we now have are, together, performing at a very high level.

Leading this extraordinary group of employees has been Karen Cole, our executive vice president. Besides running the office day to day, Karen has done a stellar job managing our events and driving our marketing and membership.

But now Karen is leaving, and while that change presents challenge, it also means real opportunity for our Chamber and its staff.

Because our staff and its talents run so deep, we can promote from within and reward two great employees while providing continuity to our members.

Kate Grover, the Chamber's membership director for the past two years, has been named vice president of membership and marketing. In this role, Kate will have responsibility for growing the Chamber's membership base and overseeing events and communications.

Martha Talbot, bookkeeper at the Chamber since 2010, has been named office manager. In her new role, Martha will be responsible for bookkeeping, administrative support and the day-to-day operations of the Chamber's offices.

That leaves us with just one piece missing in the puzzle, a marketing and events coordinator to work with Kate to make sure our events continue to dazzle and our marketing materials are sharp. We will be conducting a search for that new position in coming weeks.

Losing someone like Karen, a rare leader who can manage both creative and executive functions equally well, is never easy. But I'm happy to report that Team Rock-it is doing just fine, and I'm excited to see what Kate, Martha and our newest team member can do to enhance our mission.

ADVOCACY UPDATE

The Board of Directors Behind the scenes we continue to work on getting our fall debates scheduled, but this is an otherwise quiet time for Chamber advocacy. However, in August things will start to pick up. That's when our Governmental Affairs Committee begins its conversations that will lead to the creation of our 2015 edition of "Issues of Impact." This document is a white paper detailing our public policy agenda for the year. It doesn't sit on the shelf, but rather directs our advocacy work. This makes August an excellent time for a member interested in public policy to get engaged. Contact the Chamber if you'd like to learn more.



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Business After Hours
Two in August!
LUCERNE INN
Wed., Aug. 6, 5-7pm
&
WATERFRONT CONCERTS
Thurs., Aug. 28, 5-7pm

It wouldn't be summer without Lucerne Inn's Business After Hours. We're happy to join our friends at the Ellsworth Chamber for this event -- a perennial favorite! Please note that this event is on Wednesday, not our usual Thursday.

Once a year, we squeeze two After-Hours events into one month. And what would be better than a behind-the-scenes look at the Waterfront Concert Series? Look for the tent behind the stage and you'll find the party!

RSVP at admin@bangorregion.com or www.bangorregion.com for an extra chance to win prizes!



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The 4th of July turned out to be a rainy, but fun evening. We didn't let a little (A LOT) of rain spoil our fun. We had good food (the s'more station was a big hit), a clear view of the fireworks (umbrellas and all), some pretty fantastic prizes (fire: bbq grill & ice: a gorgeous diamond pendant), and a pretty great time in general! Thank you to our sponsors. ⇨ ⇨ ⇨



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- C & L Aviation Services
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Chris and Belina are very excited to be joining our chamber and to employ over 100 team members in our greater Bangor community. Visit their website to learn more:
- Cellular Exclusive
1129 Union St., Suite 18, Bangor • 990-2355
Don has opened his first in-line store in the Airport Mall – moving up from a Kiosk! Don can repair cellphones, offer you all kinds of accessories for your cellphones and is a Maine Veteran to boot! Go see him soon.
- S & D Accounting, LLC
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Daniel is a self-proclaimed "nuts and bolts" bookkeeper. He loves to dig into his work and get the job done for his clients.
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Renee, Cory and their team have one of the busiest Olive Gardens in the state! Please call to ask about their charitable program: Pasta for Pennies.

Please help us welcome these new members!



Applications now open for the Class of 2015.
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Candidate Connection
Luncheon Series

Meet and connect with your 2014 candidates for office through FUSION's Candidate Connection series. This is the perfect opportunity to learn more about each candidate ahead of elections in November.



Each lunch will be from 12-1pm at the Cross Insurance Center in Bangor.

Tickets to the Candidate Connection series are \$18 and can be purchased at: fusionbangor.me.eventbrite.com.

Series Schedule:

- Wed., Aug. 6 - Eliot Cutler, Independent Candidate for Governor
- Wed., Aug. 20 - Shenna Bellows, Democratic Candidate for U.S. Senate
- Wed., Sept. 3 - Cong. Mike Michaud, Democratic Candidate for Governor
- Wed., Sept. 10 - Sen. Emily Cain, Democratic Candidate for 2nd Cong. District
- Wed., Sept. 24 - Gov. Paul LePage, Republican Candidate for Governor
- Wed., Oct. 8 - Bruce Poliquin, Republican Candidate for 2nd Congressional District
- TBA - Sen. Susan Collins, Republican Candidate for U.S. Senate



Don't just sit there!



- Organ Damage
- Muscle Degeneration
- Leg Disorders
- Trouble at the Top
- Bad Back

See this information sheet as well as other useful health and wellness tips on the Wellness Council of Maine's Pinterest page. Look for it at wellnessmaine, then look for the chronic disease prevention board. Lots of great info there!

Are you a small business with the goal of thriving in Maine's economy? The health of your assets are critical...you and your employees can have a competitive and cost effective edge. Anthem Blue Cross and Blue Shield in Maine has partnered with the WLCME to offer Well Biz ME! To learn more, visit the WLCME website for more info! www.wellnesscouncilofmaine.org



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